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SIOR SELECTS 2011 MEMBER-TO-MEMBER TRANSACTION AWARD WINNERS

The Society of Industrial and Office REALTORS® (SIOR) has selected the recipients of its annual Member-to-Member (M2M) Transaction Awards. The winners will be honored during the SIOR Spring World Conference in Miami, Florida. The awards distinguish SIOR members who have completed significant deals with at least one other SIOR member within the award year. These members are leading real estate professionals in the commercial field, and they continue to exceed expectations in a down market. SIOR members have demonstrated that even in the current economy, where competition is fierce, cooperation among real estate professionals is preferable and profitable. More than 350 SIORs reported transactions in 2011, with a total dollar volume in excess of \$1 billion for all reported transactions. That sum is just a fraction of the total business done by SIOR members around the world.

Twenty one of these cooperating SIOR members will be honored individually for their accomplishments in the following ten different M2M transactions award categories:

Largest Number of Transactions

First: Carey P. Gilbert, SIOR, CCIM, CRE (19)

Second: Paul S. Hoge, SIOR (14)

Third: Michael S. Maroon, SIOR (13)

Largest Dollar Volume Transaction

Industrial: Daniel P. Leahy, SIOR; Adam D. Roth, SIOR, CCIM; and Michael P. Murphy (\$22 million)

Office: Bruce H. Wolfgram, SIOR; Jean-Marc Dube, SIOR, MCRE; Eric C. Charton, SIOR; and Michael D. Owen, SIOR (\$15.4 million)

Investment: Bo Mills, SIOR, CCIM; Mark D. Detmer, SIOR; and Mark F. Gustin, SIOR, CCIM (\$53.7 million)

International: Stuart Morrison, SIOR; and Michael D. Mahoney, SIOR, CCIM, FRI (\$19.7 million)

Other: Stuart Morrison, SIOR; and Michael D. Mahoney, SIOR, CCIM, FRI (\$19.7 million)

Associate: Daniel P. Leahy, SIOR; Adam D. Roth, SIOR, CCIM; and Michael P. Murphy (\$22 million)

Rookies of the Year: Jean-Marc Dube, SIOR, MCRE (\$15.4 million)

Headquartered in Washington, DC, the SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® (SIOR, www.sior.com) is a global professional organization that certifies commercial real estate service providers with the exclusive SIOR designation. Individuals who earn their SIOR designation adhere to the highest levels of accountability and ethical standards. Only the industry's top professionals qualify for the SIOR designation. Today, there are more than 3,000 SIOR members in 630 cities in 29 countries.